

US Price List additions: FQ3-2005

Hardware Certification Programs and Services

SCO has 4 programs that allow computer hardware to be "Certified" (or) listed as "Compatible" by SCO in the SCO Hardware Database. Information on these programs can be obtained by visiting: <http://www.sco.com/chwp/programs/> - This web reference will be available June 1, 2005

Program 1 - Engineering Services OEM or IHV Support

This program is available to OEM and IHV Partners who work directly with an SCO Account Manager. This yearly contract is negotiated based on the level of services required.

Program 2 - Individual computer system, or peripheral listings in the SCO Hardware Database.

This program is available to manufacturers of computer systems or peripherals who wish to list specific systems in the SCO Hardware Database.

Program 3 - Engineering Services Rebranding Certification Program (RSP) - NEW

This program is available to SCO authorized Distributors and Channel Partners who are direct customers of major OEM suppliers of computer systems. The channel partner purchases computer system components and then assembles a "White Box" system using their own model name and model number. If the original OEM has Certified a specific Server Board, the channel partner can re-certify the same system using this program. **This program will be available on June 1, 2005**

Program 4 - Channel Partner Computer System listing Program (SLP) - NEW

This program is available to authorized SCO Distributors and Channel Partners who wish to list a computer system as "Compatible" in the SCO Hardware Database. The channel partner assumes all support issues requested by their customers who purchased this system. **This program will be available on June 1, 2005**

Hardware Certification & Hardware Listing Programs

Program 1 -Engineering Services		
Engineering Services	FX000-XX00	35,000 Base
Program 2 - Individual computer system, or peripheral listing		
Hardware System Certification Fee	EK000-HW00	\$1500 First OS
Hardware System Certification Fee	EK000-HW00	\$1000 Additional OS
Peripheral Certification Fee	EK000-MA00	\$800 Per OS
Regression Testing Fee	EK000-HAR0	\$500 Per product (for new OS release within 1 year of original test date)

Program 3 - Engineering Services Rebranding Certification Program (RSP) - NEW

1st Year Program Registration fee	FX000-RSP1	250*
Annual renewal fee after 1st year	FX000-RSP2	175*
Per computer system listing, for each Operating System "Certified"	FX000-RSP3	300*

Program 4 - Channel Partner Computer System listing Program (SLP) - NEW

1st Year Program Registration fee	FX000-RSP1	250*
Annual renewal fee after 1st year	FX000-RSP1	175*
Per computer system listing, for each Operating System listed as "Compatible"	FX000-SLP1	150*
* = NET Pricing to channel partner - no discounts available with these services		