



# SCO ENGINEERING SERVICES PROGRAMS

SCO's developer services are designed to provide technical assistance to OEMs, IHVs, ISVs and other members of the developer community while porting, migrating or developing drivers and applications.

SCO Engineering Services programs include Partner Engineering and Certification Services. These programs provide participating partners with the services needed to facilitate product development and assure product compatibility.



## ENGINEERING SERVICES COMPARISON CHART

	PARTNER ENGINEERING SERVICES	CERTIFICATION SERVICES
Hardware Certification	Y	Y
Software Certification	Y	Y
Certification Alliance	Y	Y
Logo Usage Program	Y	Y
Certified Products Directory	Y	Y
Technical Account Manager	Y	
Restricted Source Code Access	Y	
Development Assistance	Y	
Pre-release Software Access	Y	
Product Roadmap	Y	
Priority Issue Escalation	Y	

### PARTNER ENGINEERING SERVICES

Engineering Services provide direct access to SCO product plans and development engineering. This service is designed for vendors who want to take advantage of the latest enhancements in SCO's products at the earliest opportunity. An engineering relationship can assure product compatibility from day one.

SCO Account Managers are members of one of the world's most respected engineering support teams, with the experience and expertise necessary to assist you with the development of your product. From device driver development to optimization of SCO open systems software, Partner Engineering Services gives participants a powerful advantage in today's competitive open systems market.

### FEATURES AND BENEFITS

- Assigned SCO technical account manager
- Access to, and support for, pre-release product and developing technology
- Product Certification and Logo usage
- Certified Products are listed in the SCO "Certified Products Directory"
- Strategic relationship and regular product roadmap exchange
- Assistance in developing SCO compatible products
- With access to restricted source code, our engineering team can work with partners to help solve problems, and to help optimize product performance

- Shortened product development cycle and time to market
- Released products that take advantage of SCO's latest enhancements and technology at the earliest opportunity
- Priority issue escalation
- Certification enables partners to assure their SCO customers of compatibility they can count on
- Products and updates can be synchronized with SCO's schedule
- Certified products enjoy a competitive advantage in the highly competitive open systems market

*More on Reverse Side*

SCO GROWS YOUR BUSINESS

## CERTIFICATION SERVICES

SCO Certification Services include three certification program offerings, the Hardware Certification program, the Software Certification program, and the SCO Certification Alliance program. All three programs enable successful participants to use the "SCO Certified" logo in all promotional materials, and provide the participant with inclusion in the SCO Certified product database.

SCO Certification Services are your way to provide the assurance that your products are a safe and secure investment for your customers.

## FEATURES AND BENEFITS

- Certified products are listed in the SCO "Certified Products Directory"
- All submitted products are tested with SCO's latest operating environments and test tools
- Certified products enjoy a competitive advantage in the highly competitive open systems market
- Once your product is SCO Certified, you are permitted to display the "SCO Certified" logo on product packaging and promotional material
- Certification enables vendors to assure their SCO customers of compatibility they can count on
- Certification positions vendors to take advantage of the growing Unix and Linux marketplaces for SCO solutions by being identified as SCO Certified

## SCO HARDWARE CERTIFICATION

The Hardware Certification Program allows participants to send their hardware solutions to SCO.



## SCO SOFTWARE CERTIFICATION

The Software Certification Program allows participants to certify their software solutions for a per-product certification fee. All certification testing is performed at the vendor site.

## SCO CERTIFICATION ALLIANCE PROGRAM

The SCO Certification Alliance program is an extension of the SCO Certification program. Under the Certification Alliance, vendor products are tested at the vendor's facility by vendor test engineers. This program requires an annual contract and includes unlimited certification with the contracted SCO operating systems. Services in the Hardware and Software Certification program are included in the Certification Alliance.

## SCO LOCATIONS WORLDWIDE

### CORPORATE OFFICES LINDON, UT

Tel: +1 801 765 4999

1.800.SCO.UNIX

Fax: +1 801 765 1313

info@SCO.com www.SCO.com

Please visit [www.SCO.com/worldwide](http://www.SCO.com/worldwide) to see additional SCO locations around the world.

FOR MORE INFORMATION, contact your local SCO sales representative, or:

In the Americas, phone

1-800-SCO-UNIX (1-800-726-8649)

or 1-831-427-6722

In the rest of the world, phone

+353 (0)1 260 6333

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