



# TECNOCOMPUTER

*Tecnocomputer chooses SCO UNIX over Microsoft Windows and Linux because of its reliability and security to develop flexible solutions.*

Tecnocomputer from Andria (Puglia, Italy) has chosen the SCO OpenServer 6 operating system, distributed in Italy by Strhold, as their preferred platform for application development. Having tested and rolled out competitive solutions, Tecnocomputer chose to return to SCO's UNIX because of its stability, low maintenance, and high resistance to viruses.

Tecnocomputer is a market-leading solution provider that provides vertical solutions to the textile industry.

Since 1989, Tecnocomputer srl has specialized in the development of integrated information systems based on the specific needs of their customers. Tecnocomputer is involved in every step of the project – from the initial analysis, to the personalized development, to the final implementation on site, and then post sales support.

"Previously we were working with a UNIX-like platform, using SCO XENIX on Intel. After that we tried several platforms and used other operating systems such as Windows and Linux, but we've decided to come back and use SCO OpenServer 6 as it has proven to be the best and most reliable environment for our software solutions", says Emanuele Liso, Software Development Manager at Tecnocomputer.

"Originally Tecnocomputer was active in the accounting market. Today this segment is served through the distribution of a third party solution. This experience has been extremely valuable since it allowed us to develop a strong expertise and a deep understanding of the market needs", says Mr. Liso.

Tecnocomputer has developed a deep, core of source code for its products that gives it a competitive edge. "This allows us to be very fast and flexible in solving the needs of our customers", Mr. Liso states.

## SCO UNIX: MAKES CUSTOMERS THE FOCAL POINT

Tecnocomputer's mission is to be able to provide full-service to every technical need of their customers. In doing so, they needed an operating system platform that could help them deliver their software solutions to their customers without having to worry about the maintenance needs of the platform itself. They needed a solid, stable, reliable platform. Tecnocomputer worked closely with Strhold, the Italian Distributor for SCO, in order to get the platform that they needed.

"SCO UNIX provides a rock solid platform for our applications. We've never had any problems where we have installed OpenServer", Mr. Liso explains.

## CUSTOMER ADVANTAGES

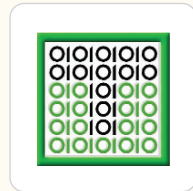
"The adoption of SCO UNIX has had significant advantages for customers as well. Thanks to the absolute reliability of the systems, our customers can rely upon the maximum availability and security of their data and full performance while running their business process. Another advantage that has been positive is the total resistance of the SCO servers from virus attacks. We've never experienced any problems generated by viruses on SCO OpenServer. This is even more important today than in the past, due to the higher level of cyber attacks," said Liso.

"Today we recommend SCO OpenServer 6 to all our customers, from the very small to the medium/large size businesses, where we think it's the best choice. The availability of several open source components in OpenServer has opened additional opportunities for development and integration," said Liso.

"We are very happy and excited that Tecnocomputer came back to our UNIX platform and even more pleased that they are so successful in their industry" said Mr. Orlando Zanni, SCO Country Manager, Italy. "We are convinced that customers who value stability, reliability and rock-solid performance will find that SCO UNIX is the platform of choice," said Zanni.

Some of the solutions that Tecnocomputer provides on SCO UNIX are: W-SAI, an integrated accounting software that covers all aspects of the administration and management of the company and W-CON, an integrated business software that provides a full, effective, and secure solution for the textile vertical market.

Due to market growth and specific customer demands, Tecnocomputer is starting to focus on solutions for mobile devices which match well into SCO's mobile initiatives. "Our mobile solutions, developed using .NET, are perfectly integrated with our UNIX applications. We can provide our customers a complete end-to-end solution in a reliable and secure environment", said Liso.



**"SCO UNIX guarantees a rock solid platform for our applications. We've never had any problem in sites where we have installed OpenServer."**

*– Emanuele Liso, Software Development Manager at Tecnocomputer*

