

SCO Forum 2006

Accelerating Ahead >



Darl McBride





When you need a truck....



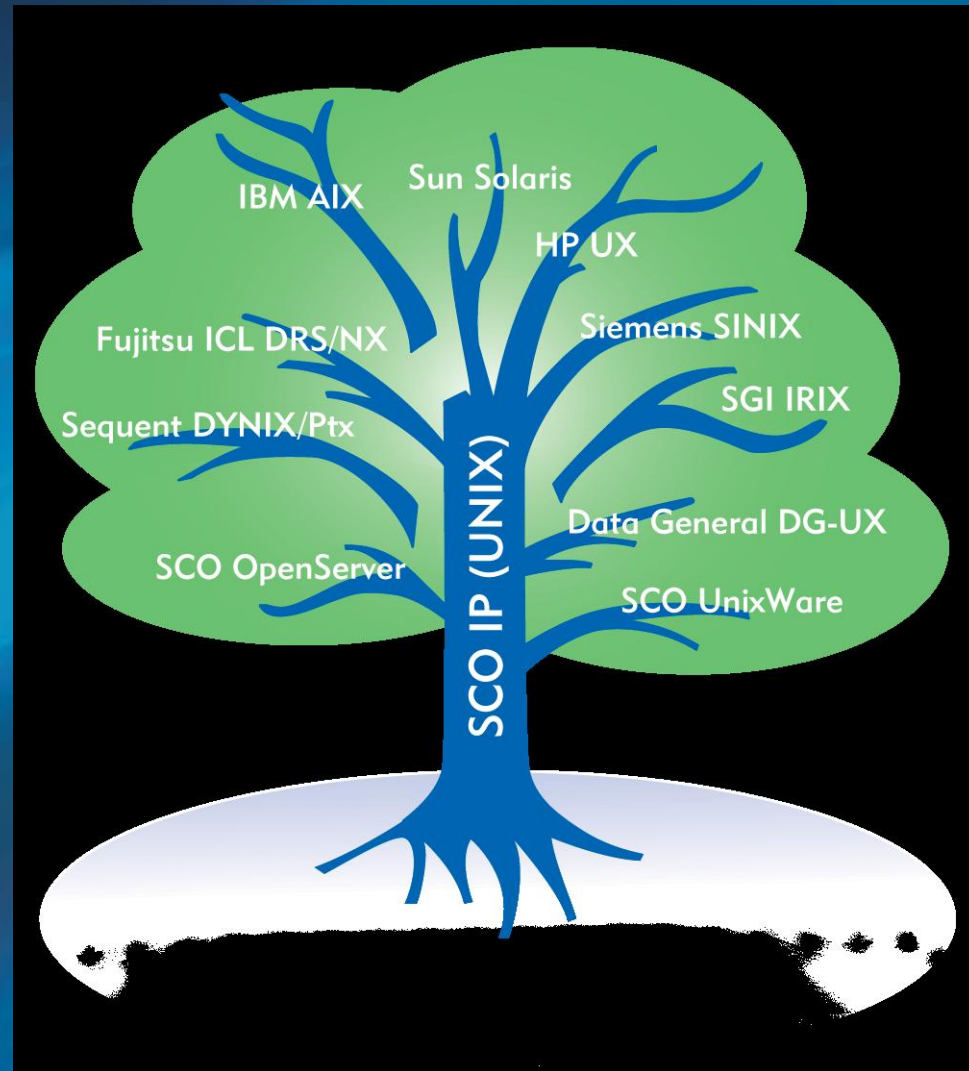
SCO Owns UNIX Operating System

Leading worldwide operating platform

Millions of installed servers worldwide

Unequaled in stability and reliability

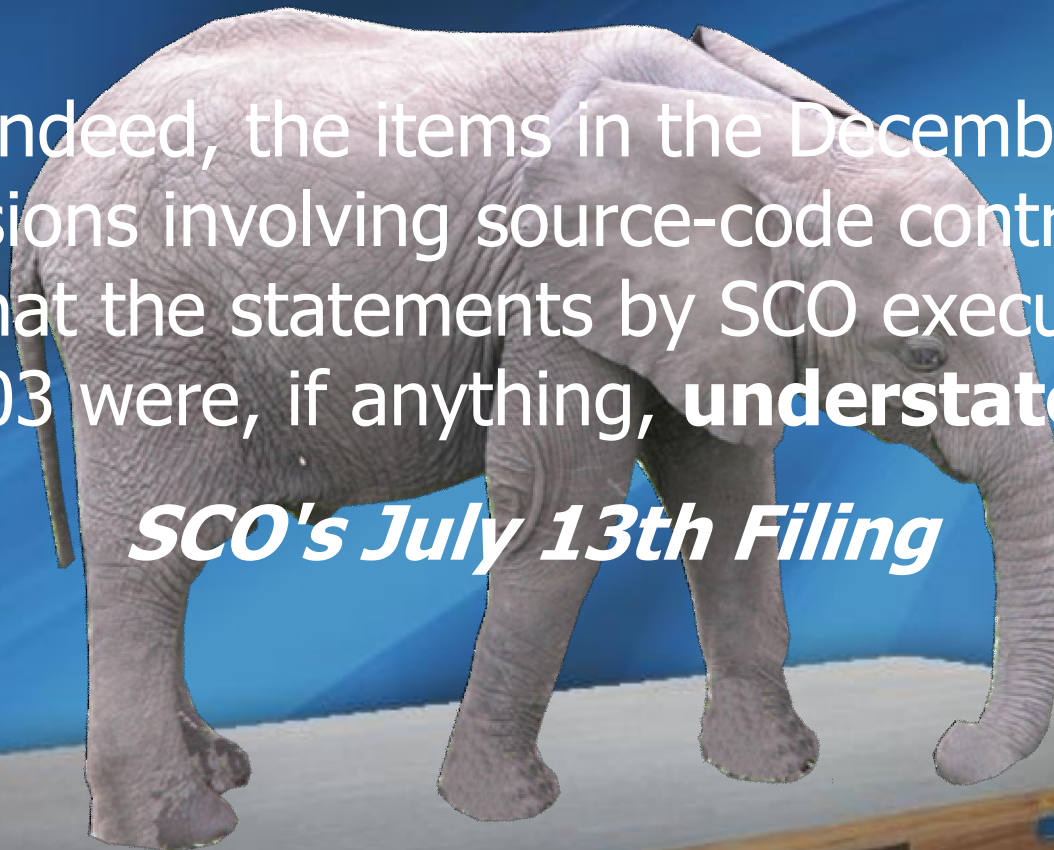
Runs many of the world's largest businesses



Elephant on the Table

"Indeed, the items in the December Submissions involving source-code contributions show that the statements by SCO executives in 2003 were, if anything, **understated.**"

SCO's July 13th Filing



SCO Automates Transactions



SCO Automates Transactions



NASDAQ[®]

AVAYA
communication

TOSHIBA

citiSM

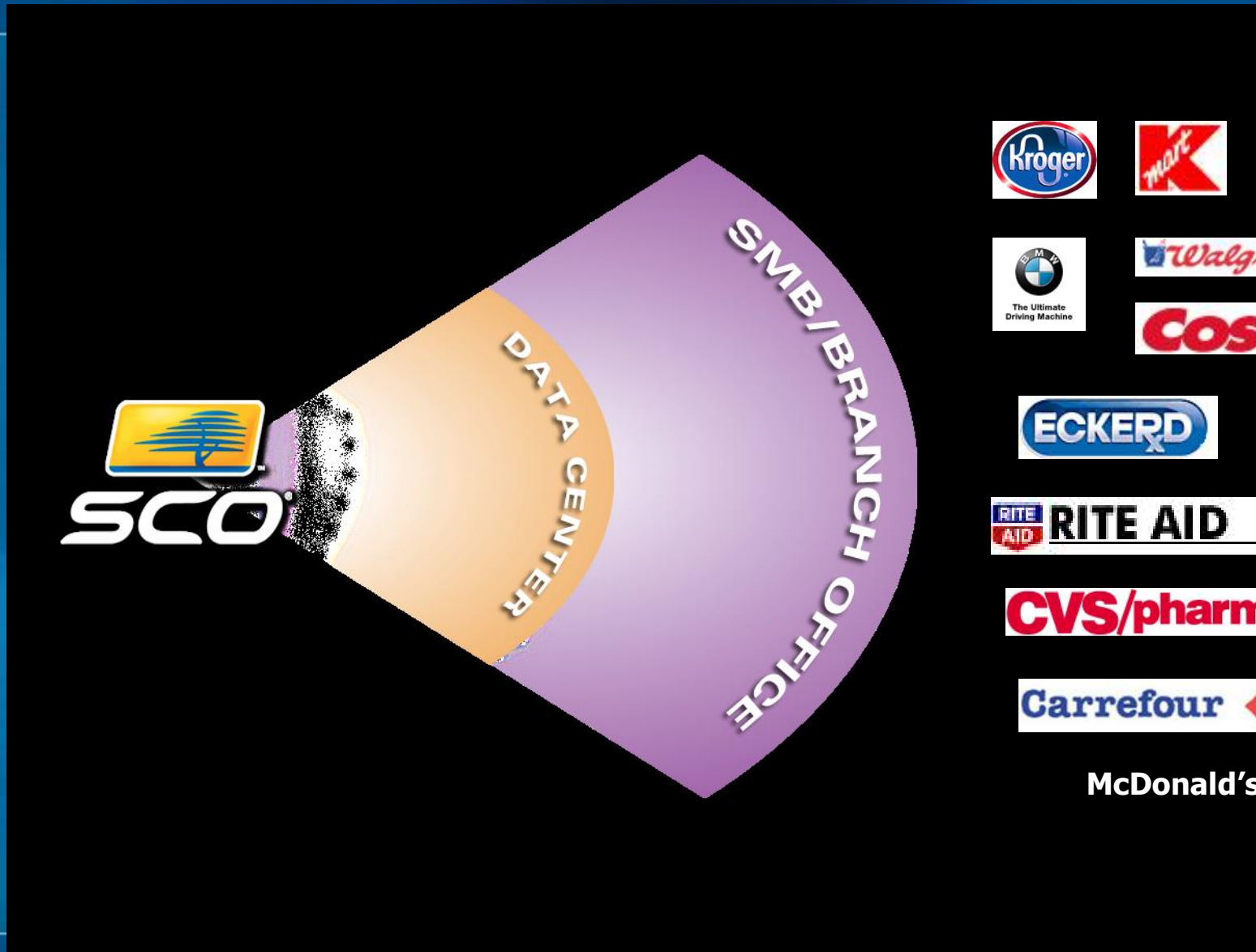
Lucent Technologies
Bell Labs Innovations

COMVERSE
inspire · create · express



UnixWare 7.1.4 is an award-winning, state-of-the-art operating system to support your most critical line-of-business applications in many areas including datacenter and in infrastructure solutions.

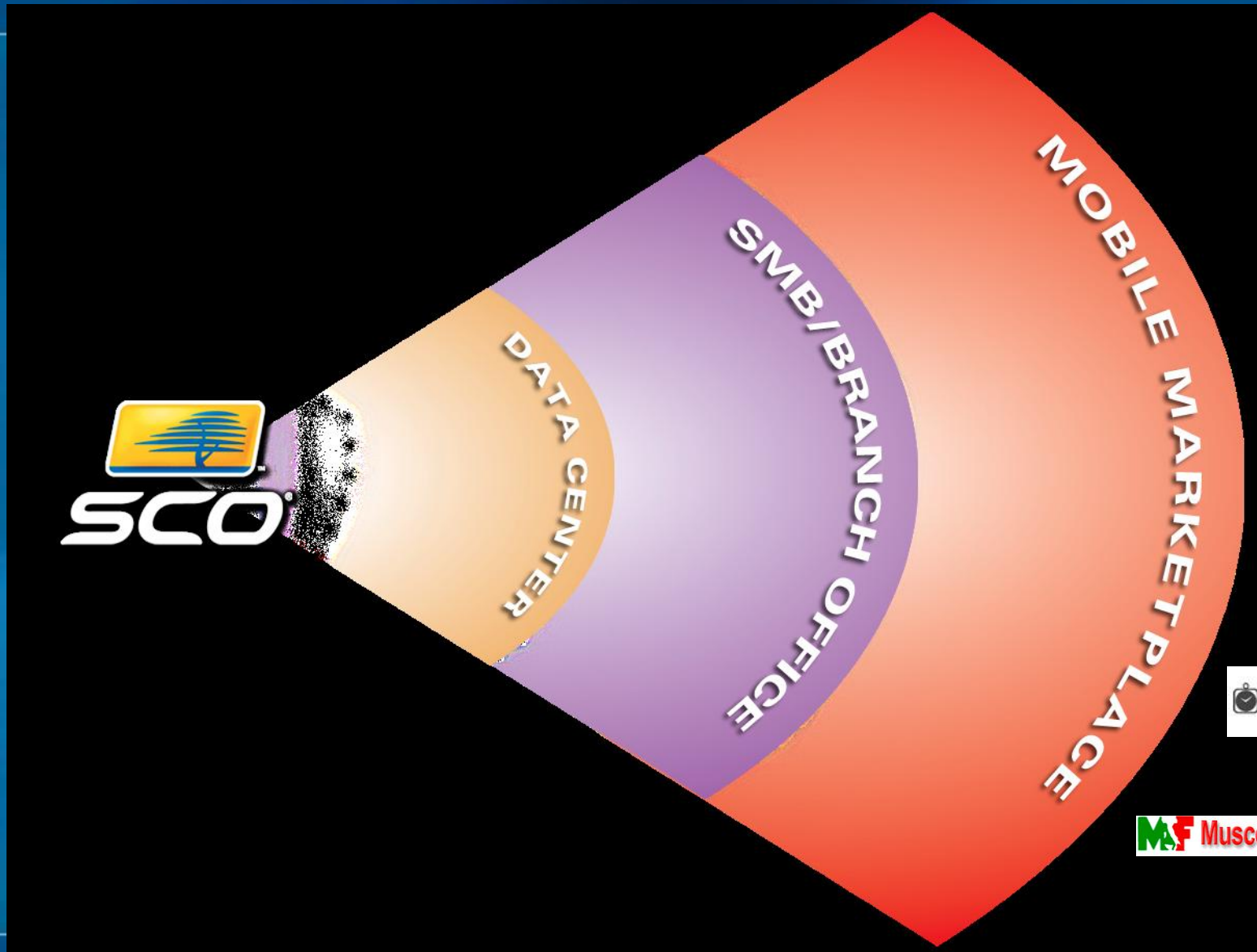
SCO Automates Transactions





OpenServer 6 is the standard platform for rock-solid deployment in any distributed environment, including branch offices, replicated sites, and SMBs.

SCO Automates Transactions



Horse to Horsepower



507

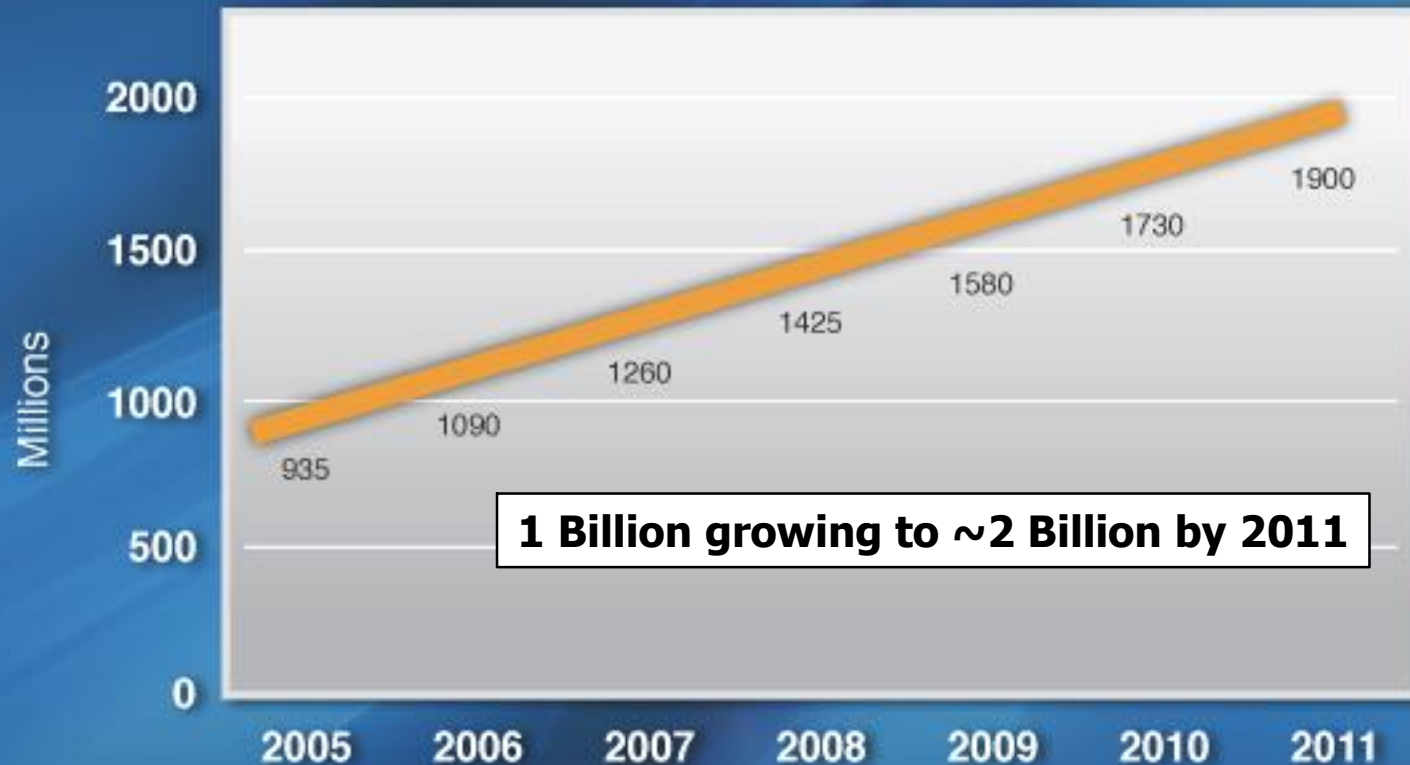


1

Computing Power



Worldwide Wireless Handset Unit Growth



* Smartphone sales expected to be 480 million units by 2011

Source: In-Stat

Mobile Market Growth

“Smartphones will make up approximately 85% of all intelligent mobile device shipments by the year 2007.”

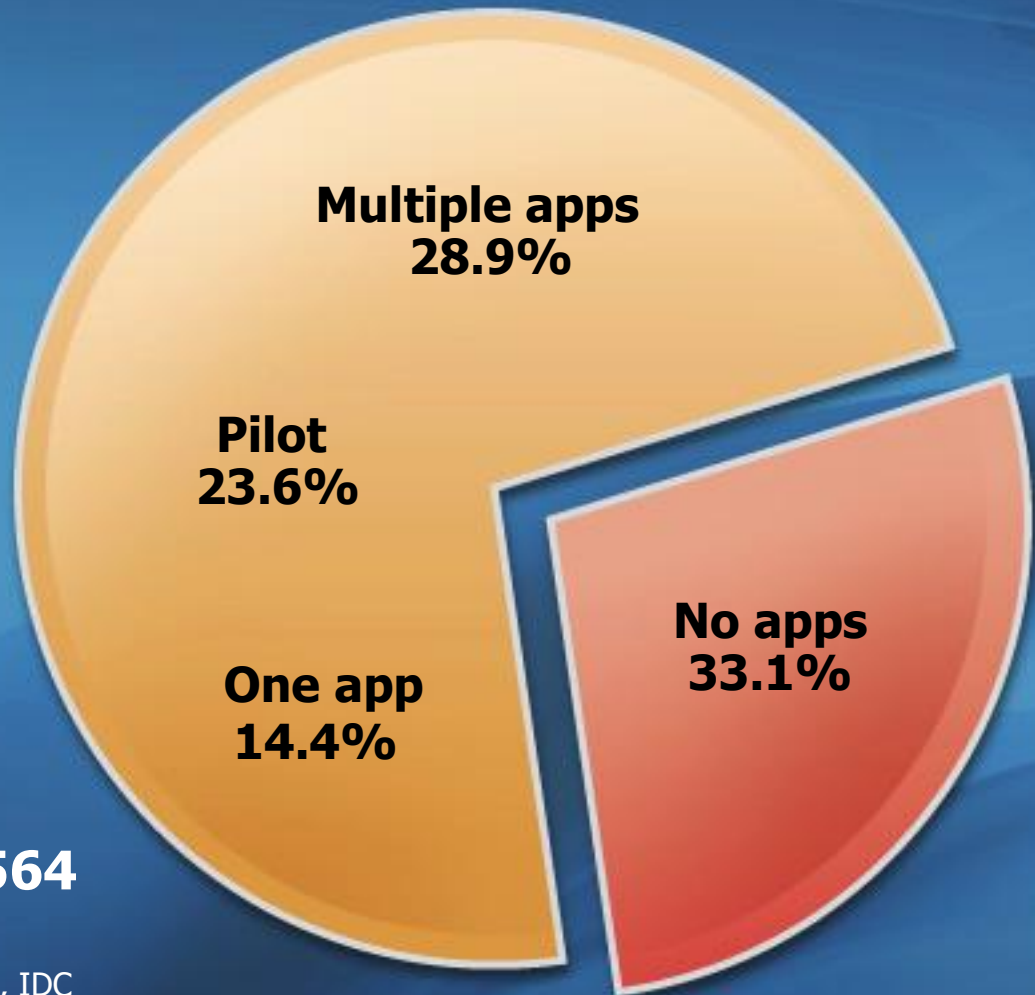
“The number of mobile workers worldwide will reach 878.2 million in 2009, up from 676 million in 2004.”

~ IDC



Two-thirds of Organizations are Deploying Mobile Applications

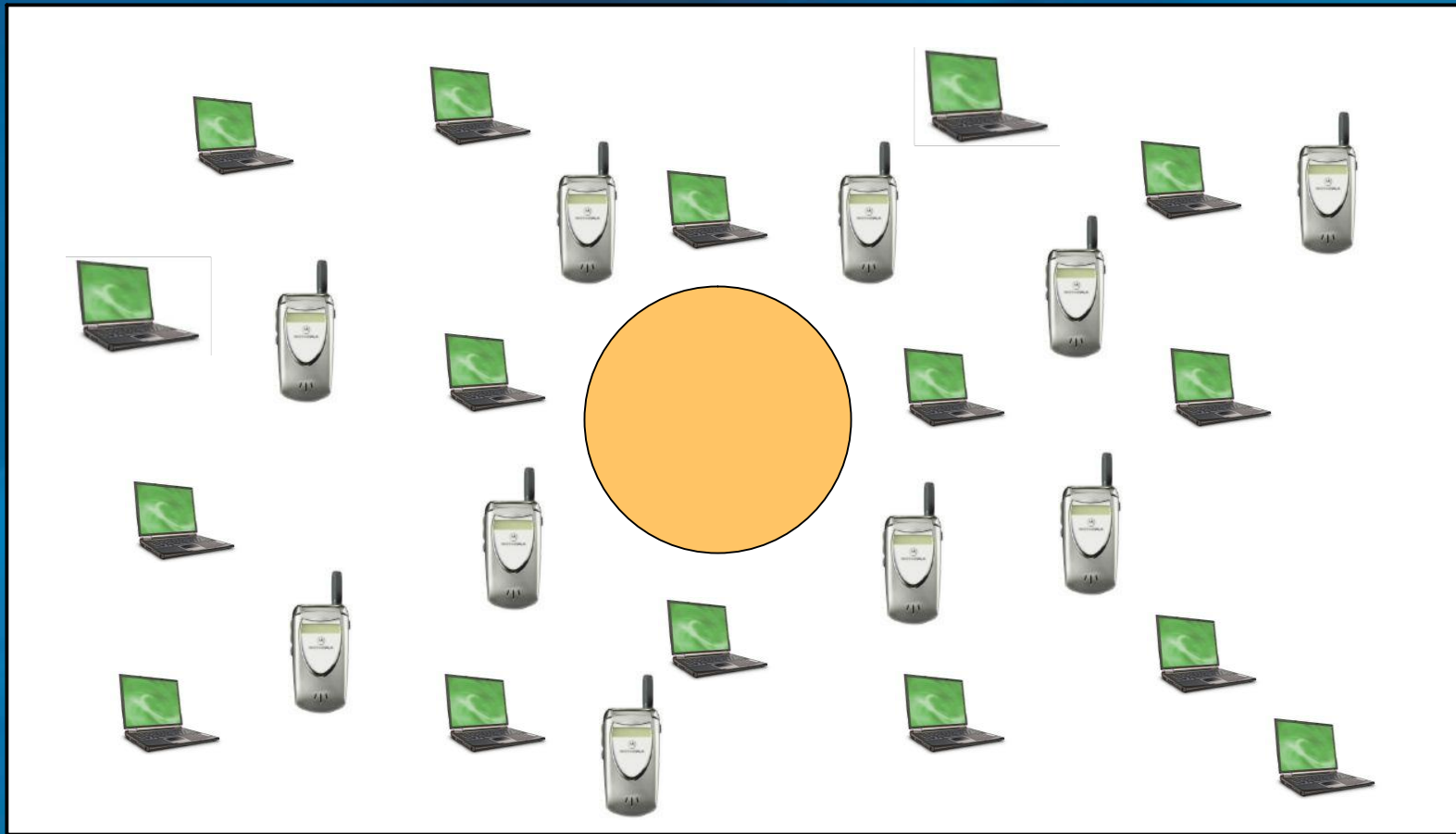
Q: Which of the following, would you say, best describes your organizations current stage of mobility?



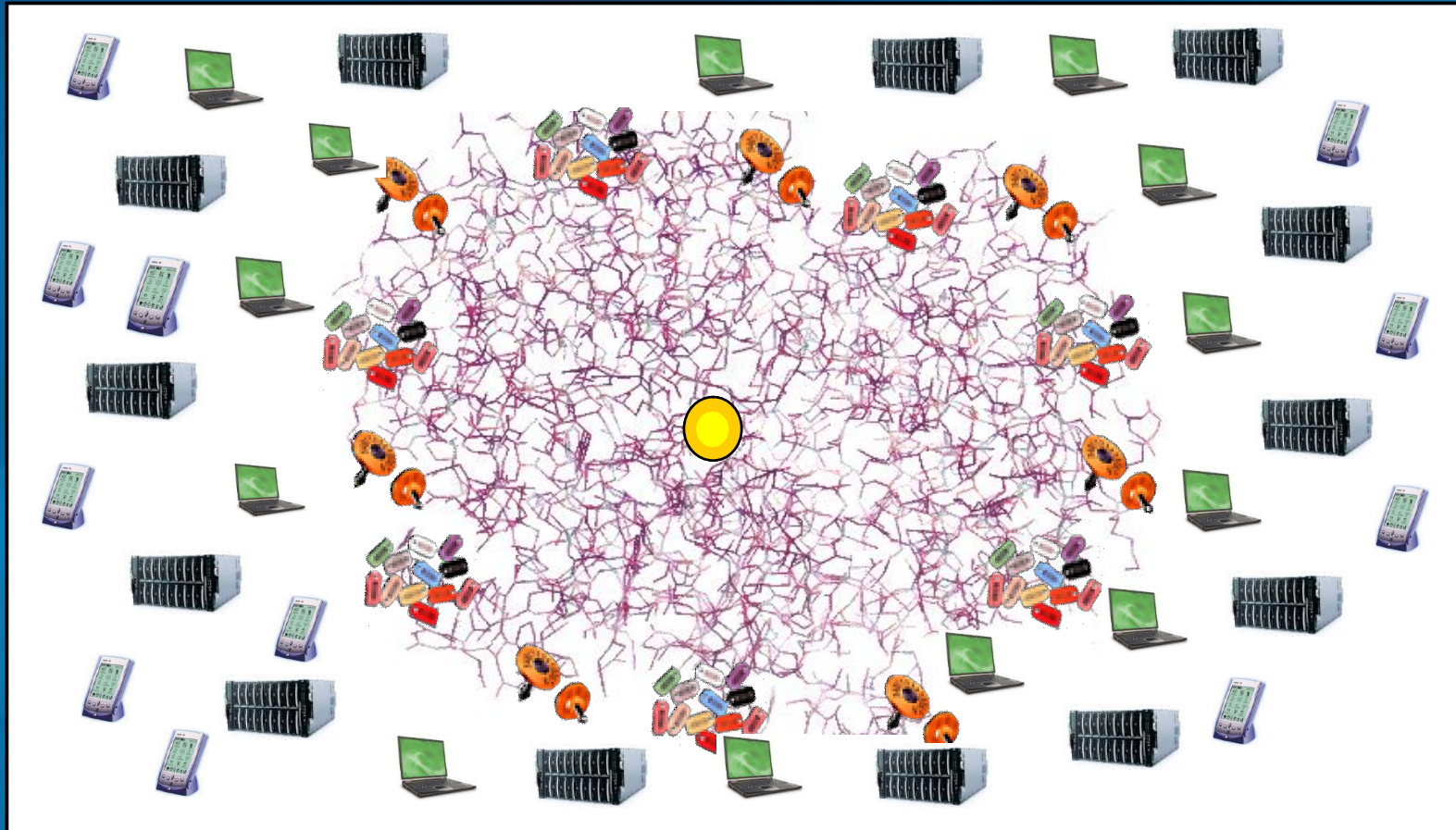
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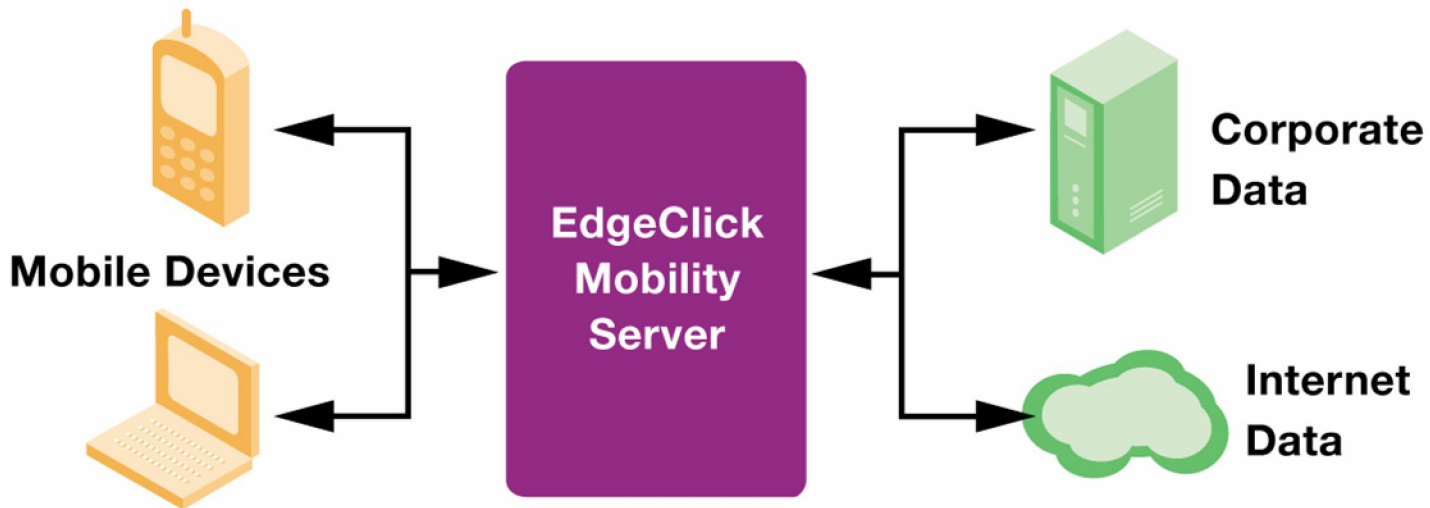
Source: Mobilizing the Enterprise 2005 Survey, IDC

2000 - 2004 Increased Complexity



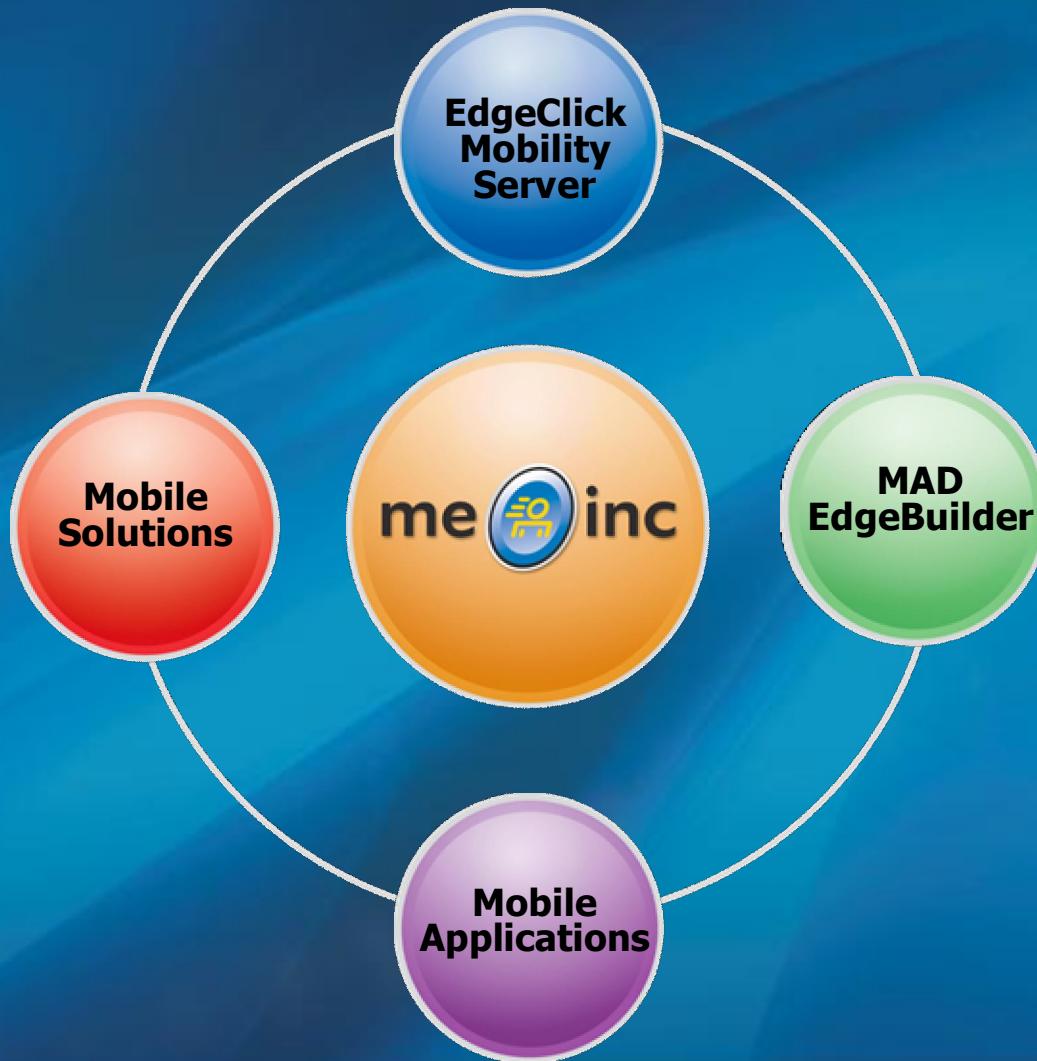
Simple or More Complex?



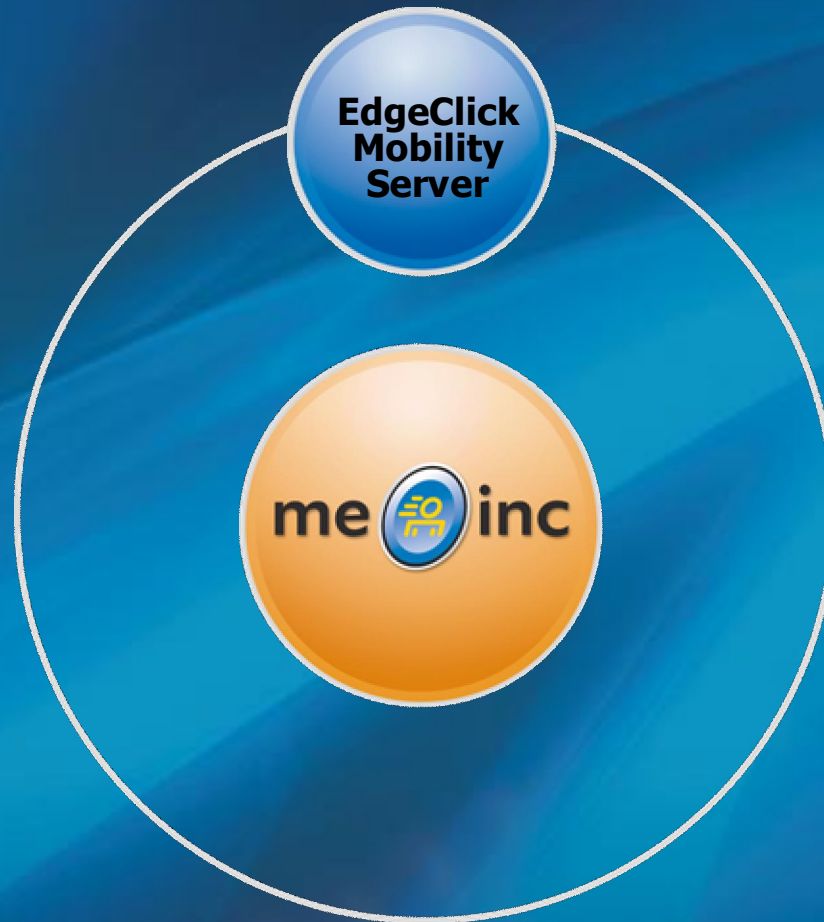


“Performance enhancements are upwards of 20x by putting the responsibility of the optimization onto the Edge server.”

- Brian Skiba, Armapartners



EdgeClick Mobility Server



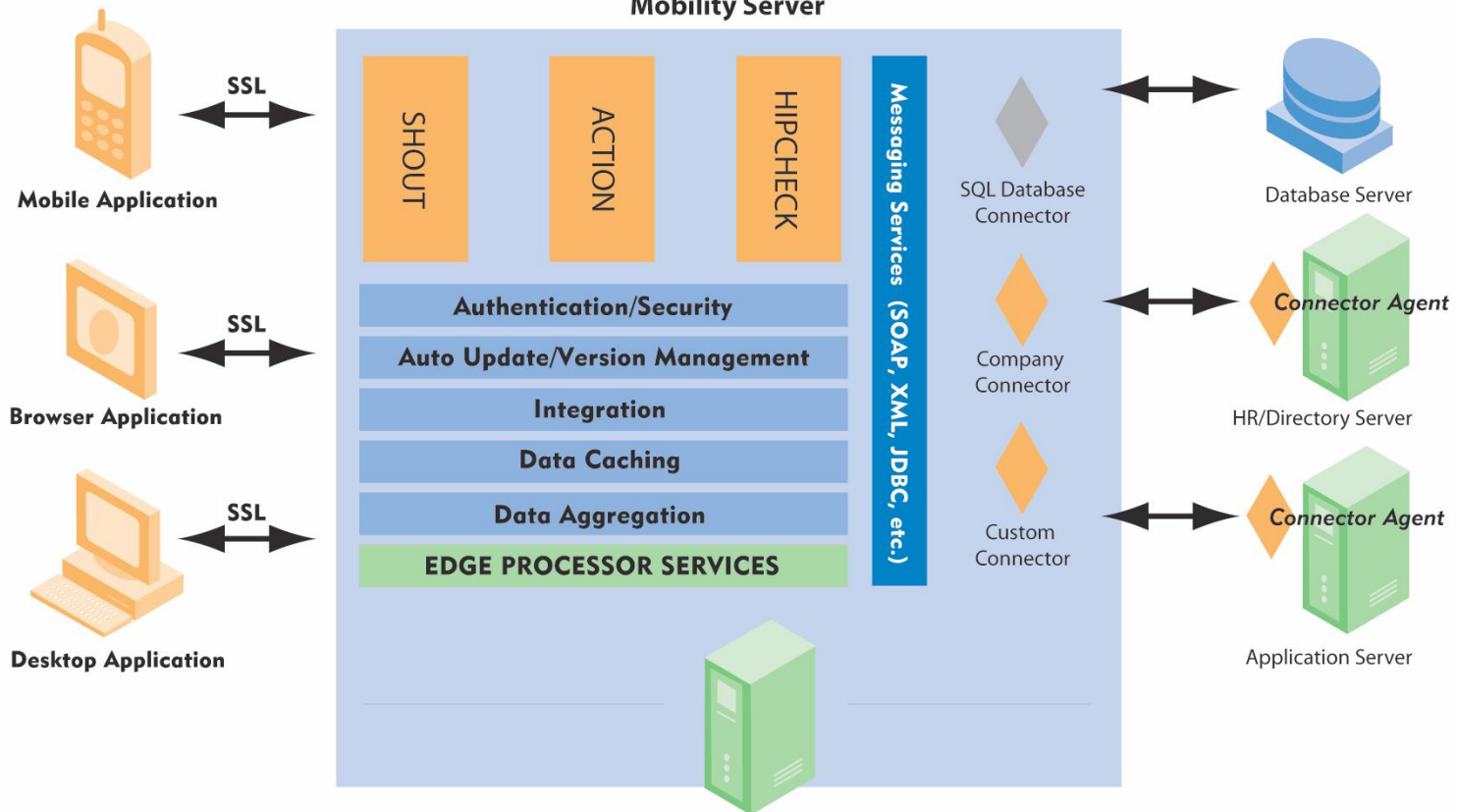
EdgeClick™

A new technology platform for developing mobile services

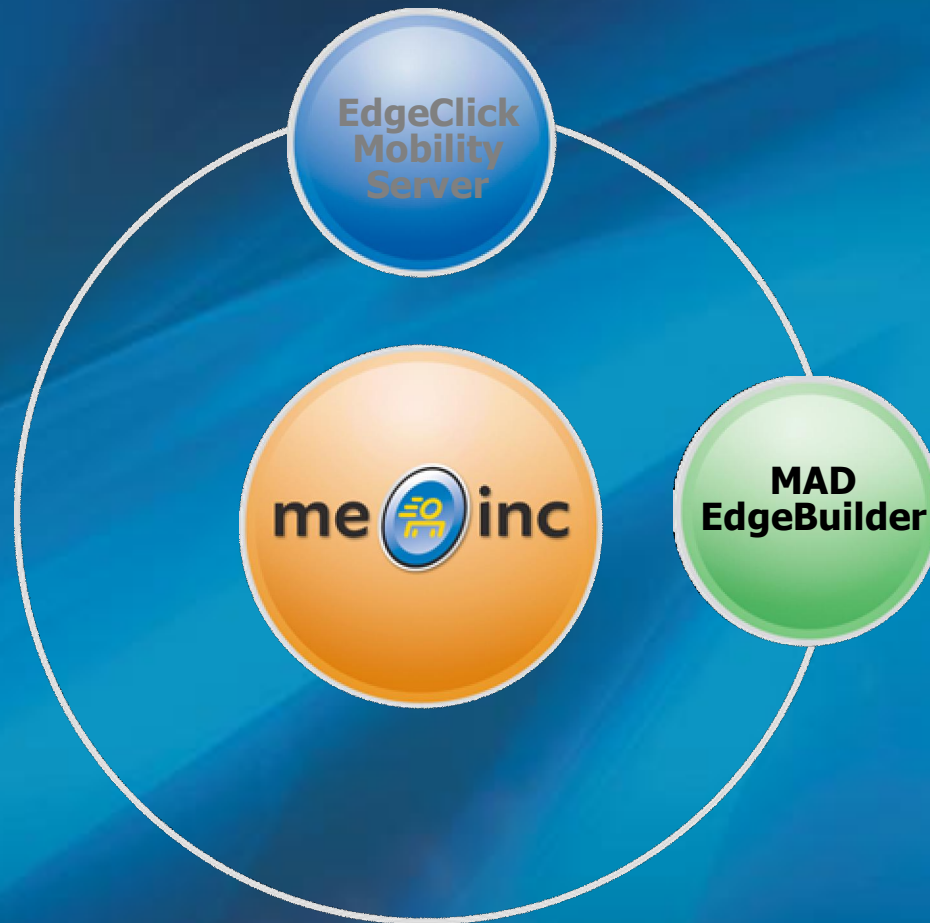
- Developed for more than three years
- Actively tested by customers for the past year
- EdgeClick expands SCO's customer base and makes use of SCO expertise and technologies
- Helps technology partners customize mobile services solutions

EdgeClick™

Mobility Server



MAD EdgeBuilder



Why start from scratch when you can have most of it done for you?



Why start here...



...when you can
start here!



Everything you need to develop a complete mobile solution:

- Sample application code
- Software libraries and templates
- Mobile emulators

SCO is extending the toolkit to add more value added products from partners

- Microsoft – Visual Studio
- Others to follow...

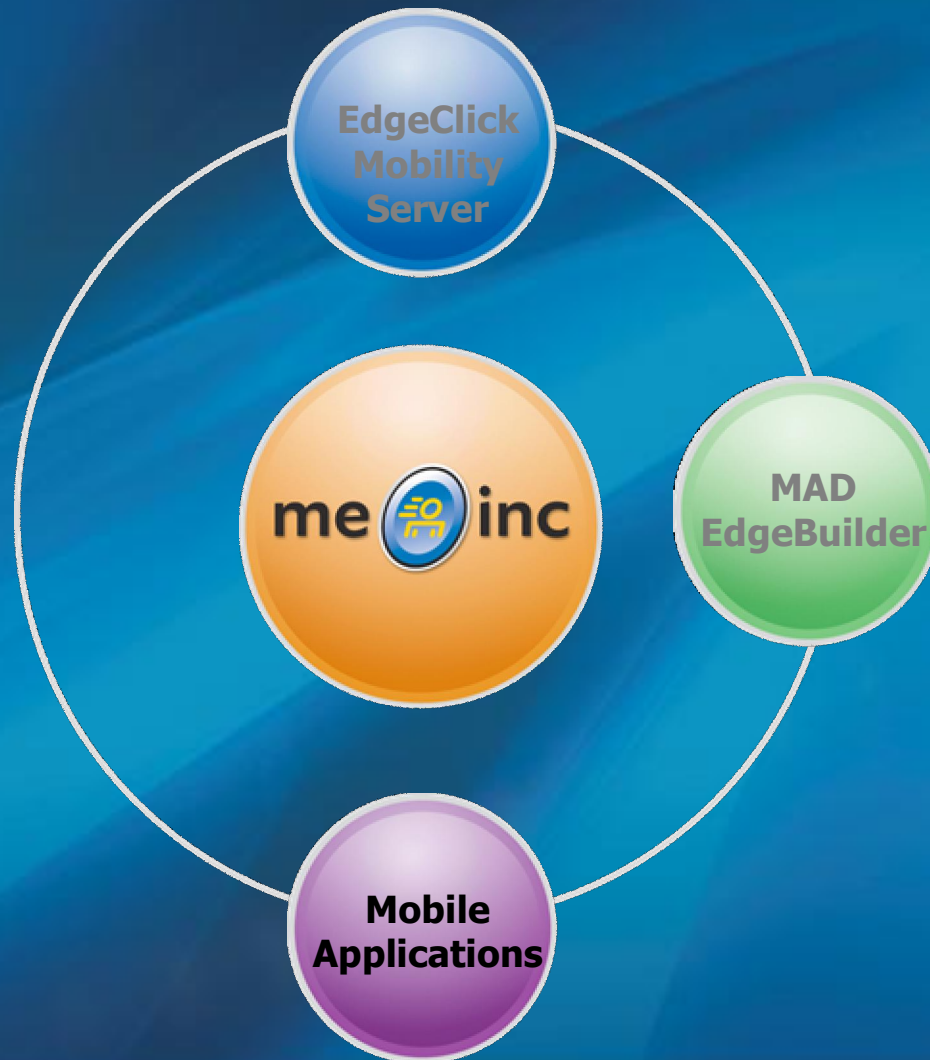
Getting MAD with the EdgeClick Developer Challenge



EdgeClick™

- **Showcase your EdgeClick solution**
- **Grand prize: a BMW M5 or \$100,000**
- **Ten second prizes: \$10K**
- **Deadline for submission: February 7, 2007**

Mobile Applications



Me Inc. Mobile Applications

Integrate these mobile applications as components into solutions or sell as stand alone applications.

HipCheck

- Remote control for servers and systems

Shout

- Real-time communication to groups
- Vote – Real time opinion feedback

Action

- Mobile job productivity
- Order – Order entry for mobile professionals
- Rollup – Group goal and info alignment



Remote server management

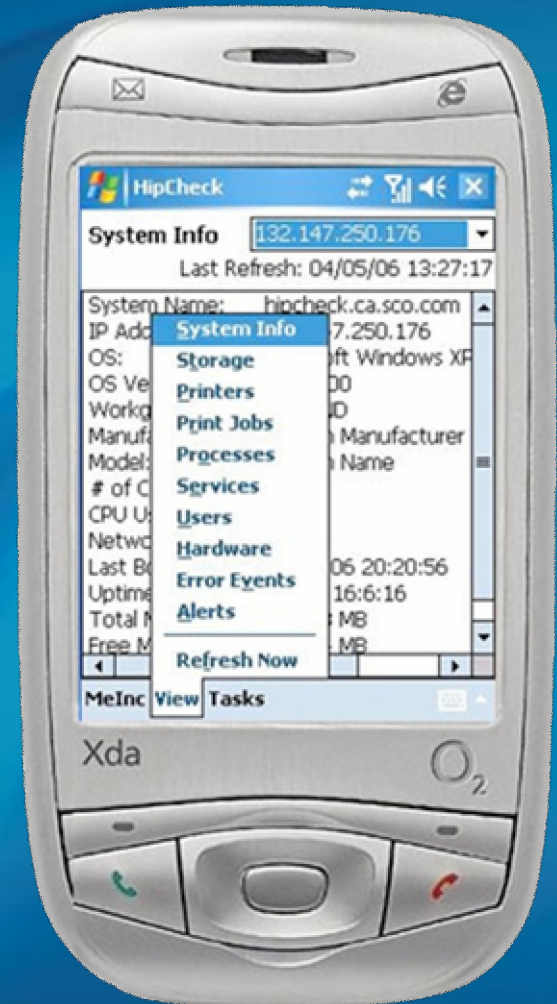
UNIX and Windows

System alerts sent to mobile phones

**System administrators remotely issue
problem diagnosis and correction
commands**

The result:

- Faster response to events
- Higher system availability and integrity
- Lower system maintenance costs



Shout

Suite of mobile applications for communications and collaboration

Shout:

Broadcast 60-second voice or pre-recorded audio messages

Vote:

Send out quick-polls to gain perspective and build consensus

Team:

A handy way to manage all your Me Inc. contacts



Suite of mobile applications for transaction based activities

- **Action:** Mobile Job Productivity
- **Order:** order entry for mobile professionals
- **MIGs:** goal alignment throughout a team
- **Rollup:** combine information from group for dashboard style control



Mobile Solutions





DT4 Overlays - Productivity Suite

Personal Mobile Automation



Large Indian Account

- **Mobile application for use in regional welfare tracking**
- **Remote villages will use smart devices to enter data and interact with backend systems**
- **Pilot is in process and progressing well**
- **Local partner involved to deliver solution**
- **Full rollout expected over multiple quarters**

SPG develops solution for complete management of power stations

- Global market
- System monitor thousands of variables
- Oriented around on-site control center

Need to add mobility component for system to communicate with appropriate personnel when thresholds are triggered.

“As part of our overall strategy to maximize availability and profitability we are currently evaluating SCO’s HipCheck. Following the first successful tests we see **great potential in SCO’s mobile technologies** - enabling us to provide the right information, to the right people, anytime, anywhere. In particular delivering key information in real-time to our service staff via mobile devices, will greatly benefit our customer service level.”

*- Detlef Fischer, Head of Research and Development,
Instrumentation & Controls, Siemens Power Generation,
Erlangen, Germany.*

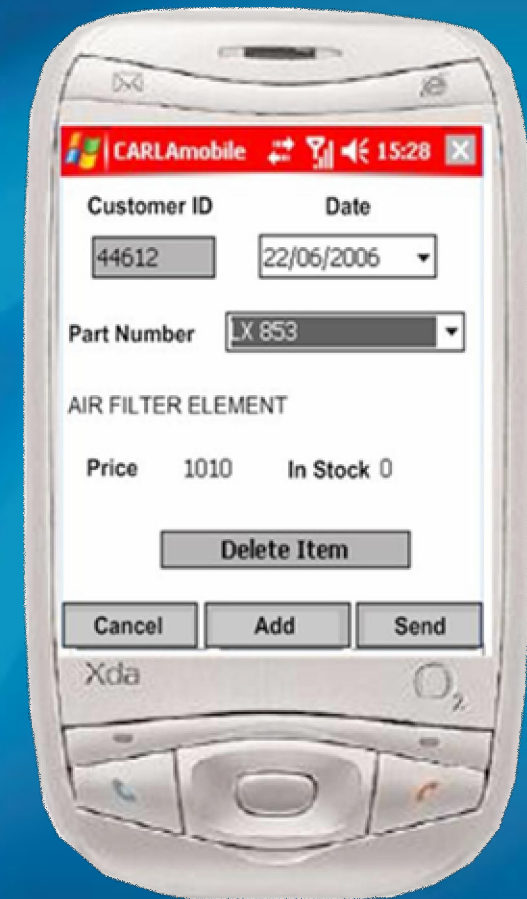
Customer Profile - Musco

- **NY-based distributor of premium Italian food products**
- **Sales reps directly access inventory & customer account databases via Treo smart phones**
- **Real-time order entry from the field enabled same-day shipping**
- **Streamlined order processing saves the company thousands of dollars each month**



Customer Profile - Carladata

- One of Germany's largest automotive aftermarket retail software providers
- Customer sales reps directly access inventory & customer account databases via Windows Mobile smart phones
- Adding the CARLAMobile subscription-based solution allows the company to expand their market reach to thousands of smaller retailers



What is the Value Proposition?

Me Inc. will add value by:

- Increasing productivity of a mobile workforce by providing access to internal **company data anytime, anywhere.**
- Providing a connection point where applications can be linked to build **efficient business processes.**
- **Streamlining communication and collaboration** in mobile and distributed organizations.

Opportunities for Partners

Me Inc. enables partners to deliver mobile solutions quickly and easily

- New Mobile Solution Sales
- "Mobilizing" Existing Systems
- System Integration Services
- Specialize solution with their domain expertise

Summary

- **SCO continues to develop and evolve SCO UNIX**
- **SCO has rolled out Me Inc. mobile services and plans to roll out more in the coming months**
- **SCO is empowering developers with the new Mobile Application Development (MAD) Toolkit**

SCO is positioned to help customers, resellers, developers and partners succeed with their mobile strategies

The Right Platform for the Job

